

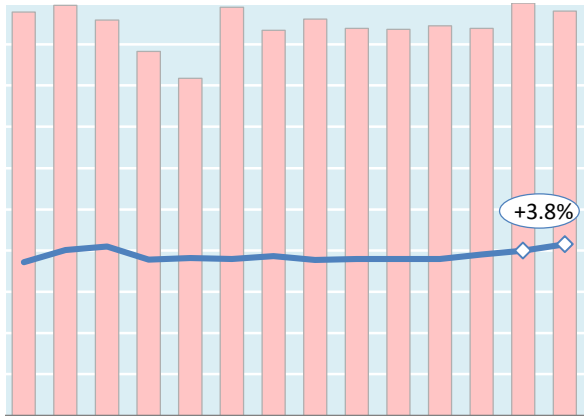
Actual Yields against Volume Development

Latest 14 months

— Actual yield including charges (in USD)

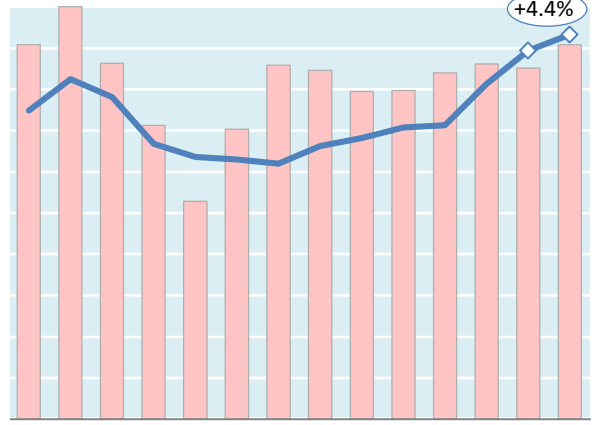
█ Chargeable weight development

Worldwide



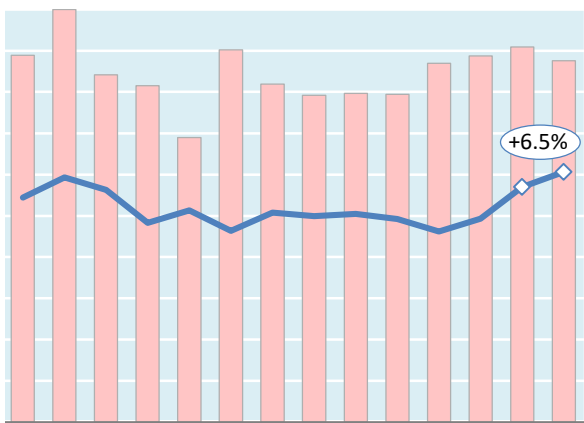
Oct '17 = \$1.86 Oct '18 = \$2.00 Nov '18 = \$2.08

Hong Kong to USA



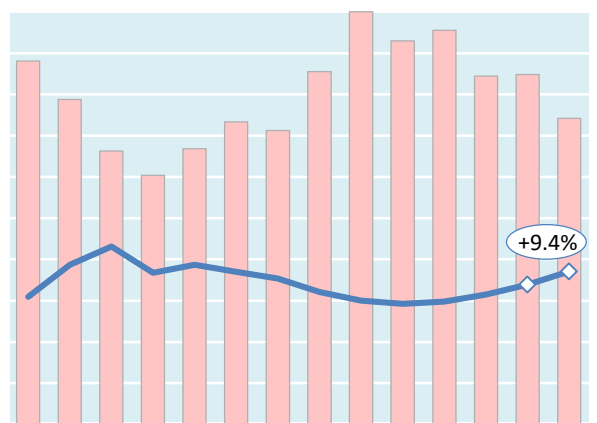
Oct '17 = \$3.74 Oct '18 = \$4.47 Nov '18 = \$4.66

Shanghai to Germany



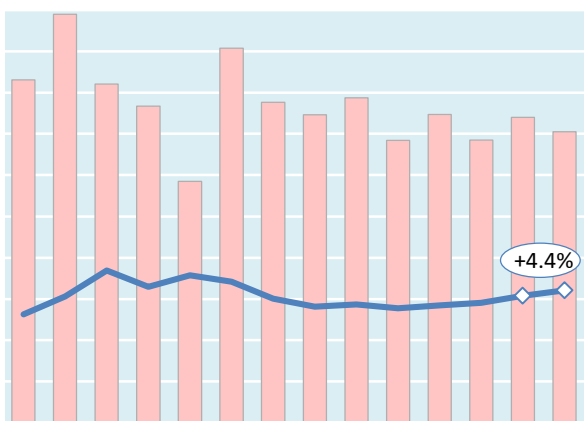
Oct '17 = \$2.72 Oct '18 = \$2.85 Nov '18 = \$3.03

Amsterdam to USA



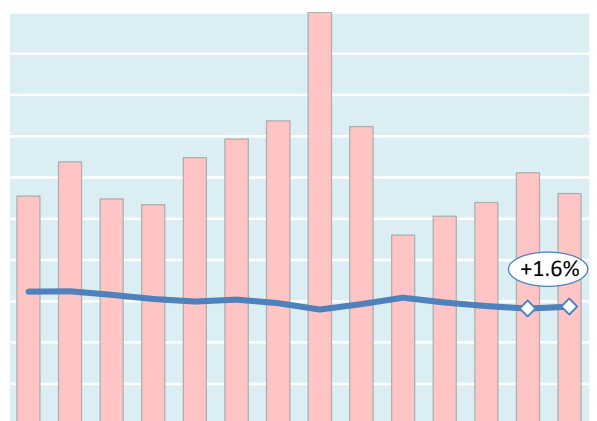
Oct '17 = \$1.55 Oct '18 = \$1.69 Nov '18 = \$1.85

Frankfurt to China



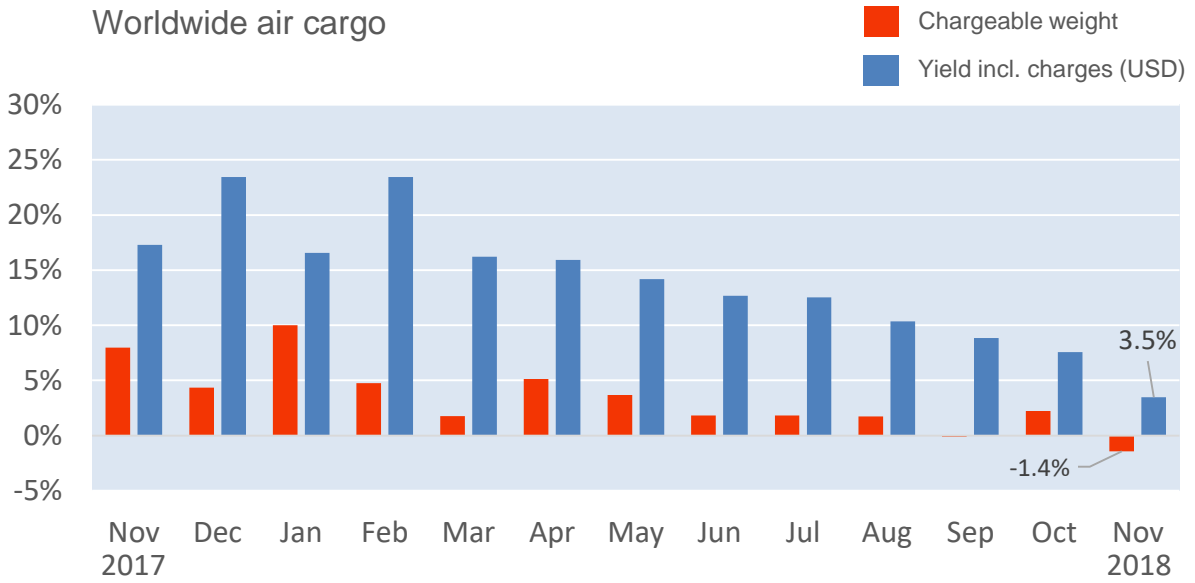
Oct '17 = \$1.32 Oct '18 = \$1.54 Nov '18 = \$1.61

Mumbai to UK



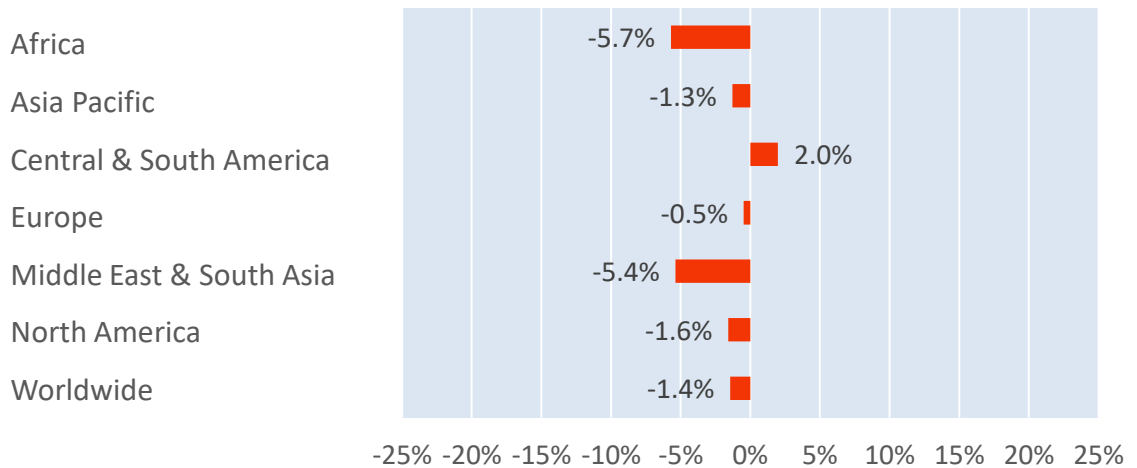
Oct '17 = \$1.62 Oct '18 = \$1.41 Nov '18 = \$1.43

Monthly Change Year-on-Year - Weight and Yield



Monthly Change Year-on-Year – Weight per Origin Region

Chargeable weight (November 2018)



Monthly Change Year-on-Year – Weight per Product Category

Chargeable weight (November 2018)

