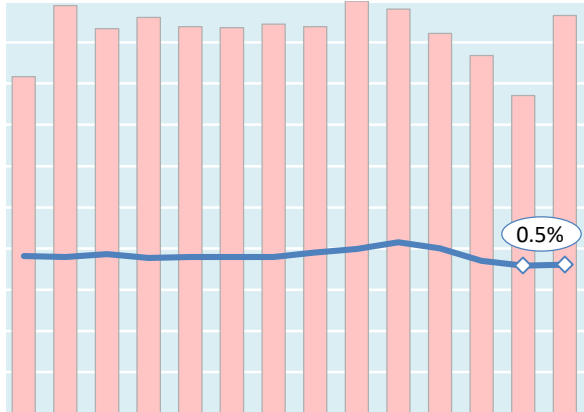


Actual Yields against Volume Development

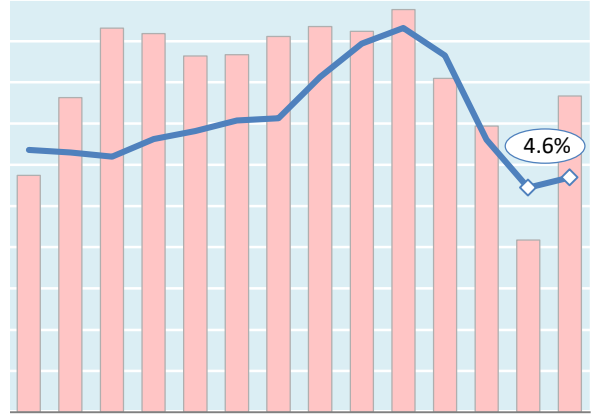
Latest 14 months — Actual yield including charges (in USD) ■ Chargeable weight development

Worldwide



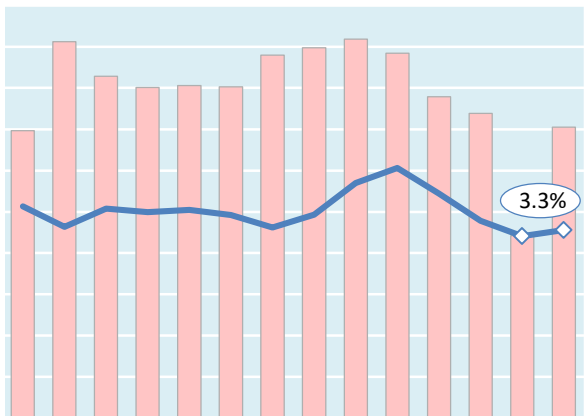
Feb '18 = \$1.91 Feb '19 = \$1.79 Mar '19 = \$1.80

Hong Kong to USA



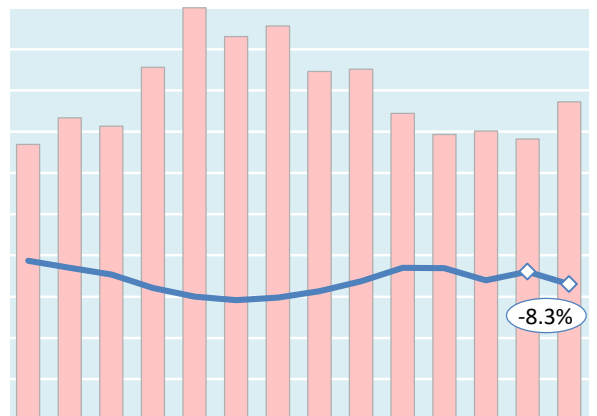
Feb '18 = \$3.18 Feb '19 = \$2.72 Mar '19 = \$2.85

Shanghai to Germany



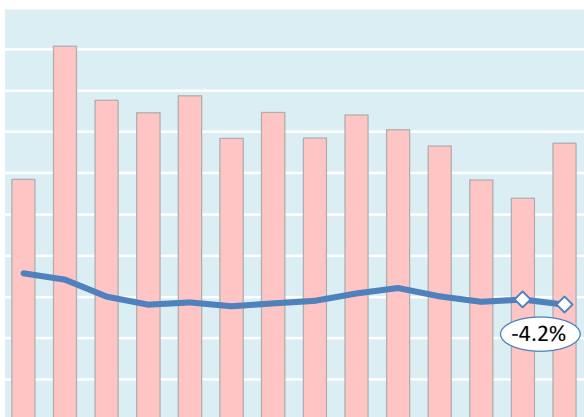
Feb '18 = \$2.57 Feb '19 = \$2.20 Mar '19 = \$2.28

Amsterdam to USA



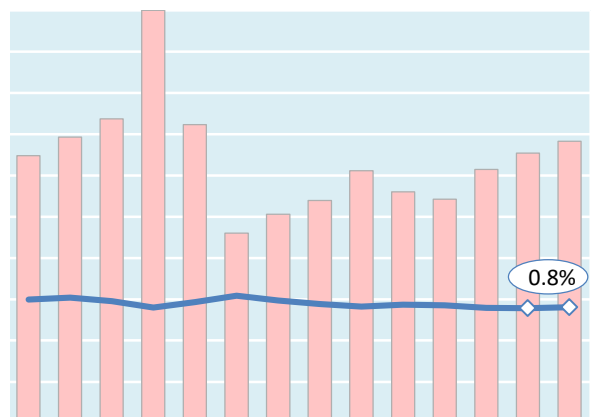
Feb '18 = \$1.94 Feb '19 = \$1.80 Mar '19 = \$1.65

Frankfurt to China



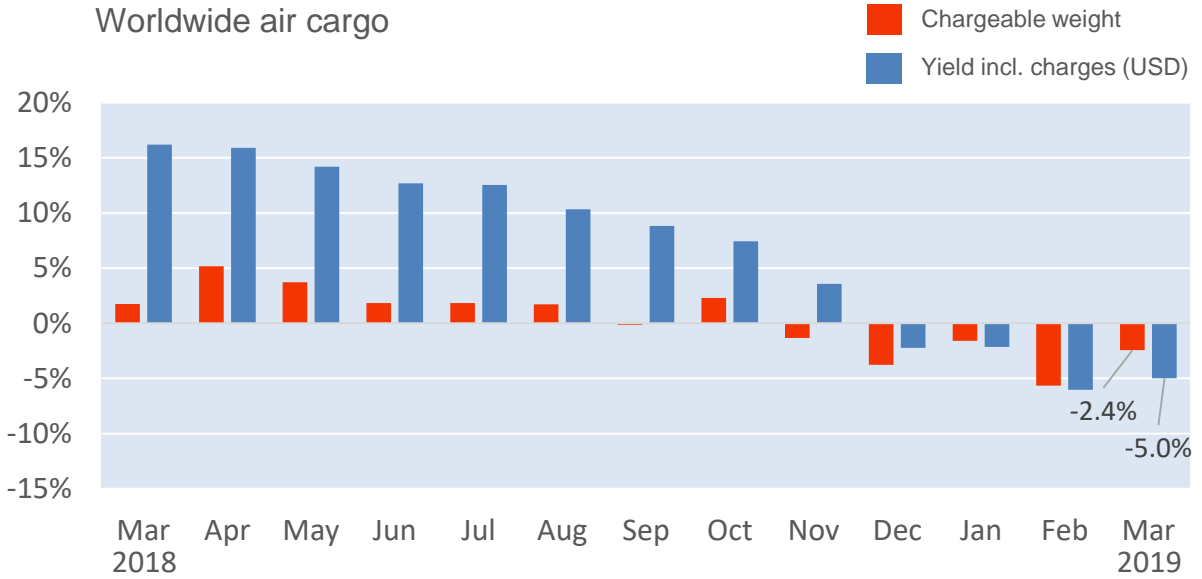
Feb '18 = \$1.79 Feb '19 = \$1.47 Mar '19 = \$1.41

Mumbai to UK



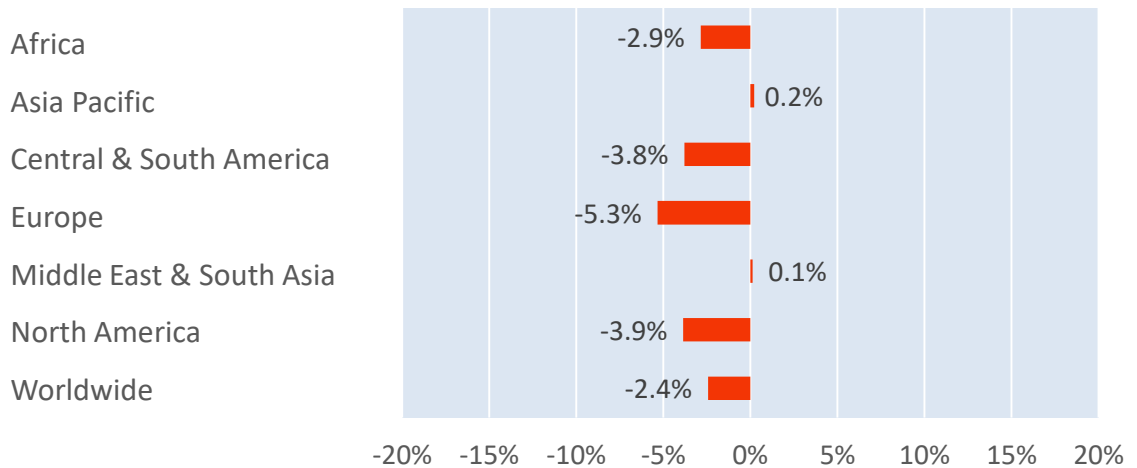
Feb '18 = \$1.50 Feb '19 = \$1.39 Mar '19 = \$1.40

Monthly Change Year-on-Year - Weight and Yield



Monthly Change Year-on-Year – Weight per Origin Region

Chargeable weight (March 2019)



Monthly Change Year-on-Year – Weight per Product Category

Chargeable weight (March 2019)

