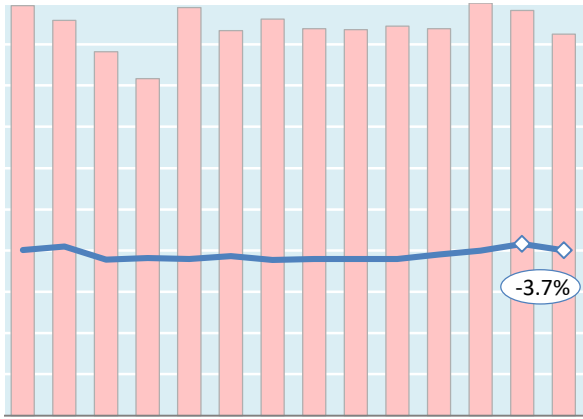


## Actual Yields against Volume Development

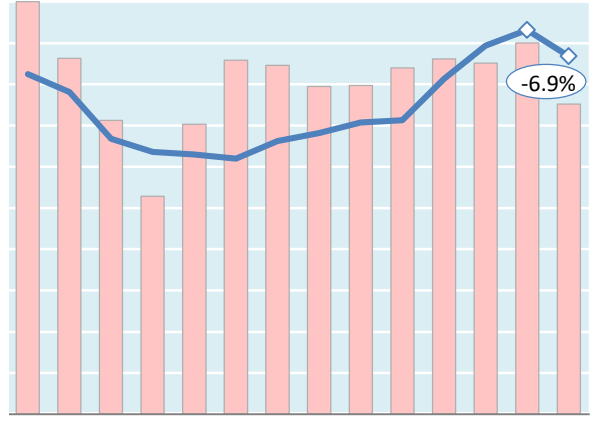
Latest 14 months — Actual yield including charges (in USD) ■ Chargeable weight development

Worldwide



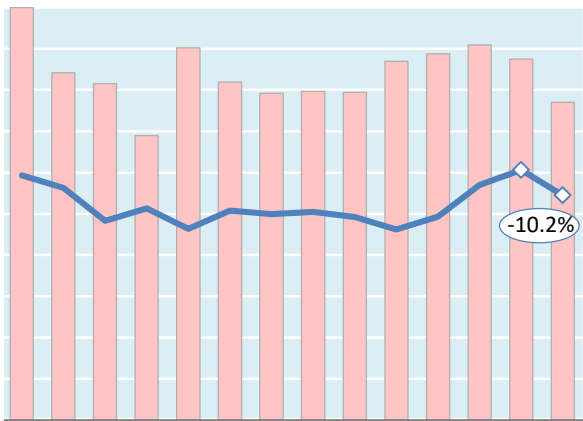
Nov '17 = \$2.01 Nov '18 = \$2.08 Dec '18 = \$2.00

Hong Kong to USA



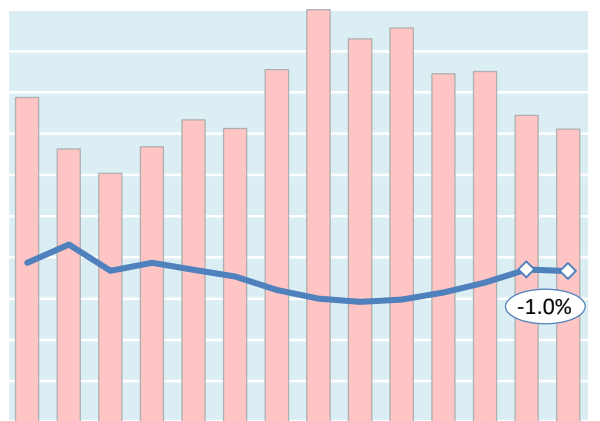
Nov '17 = \$4.12 Nov '18 = \$4.66 Dec '18 = \$4.34

Shanghai to Germany



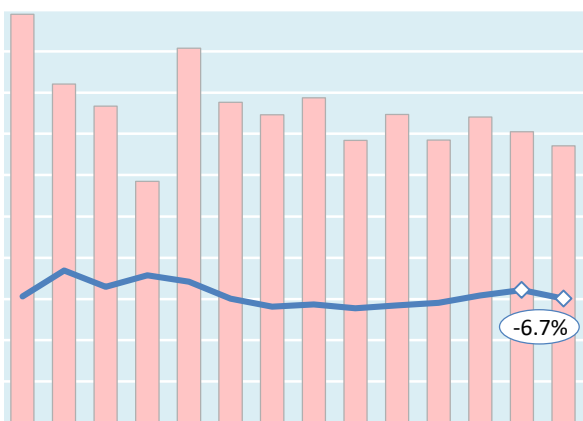
Nov '17 = \$2.96 Nov '18 = \$3.03 Dec '18 = \$2.72

Amsterdam to USA



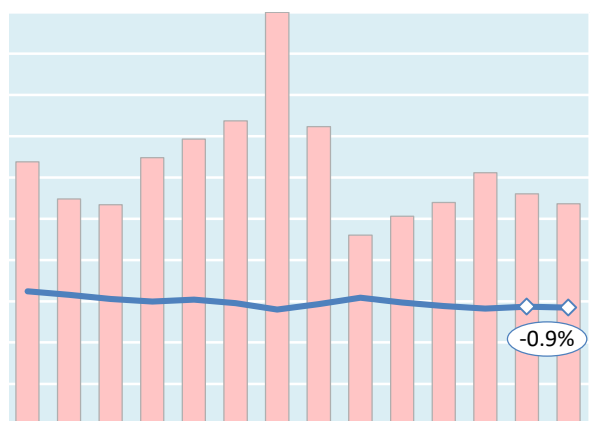
Nov '17 = \$1.94 Nov '18 = \$1.85 Dec '18 = \$1.83

Frankfurt to China



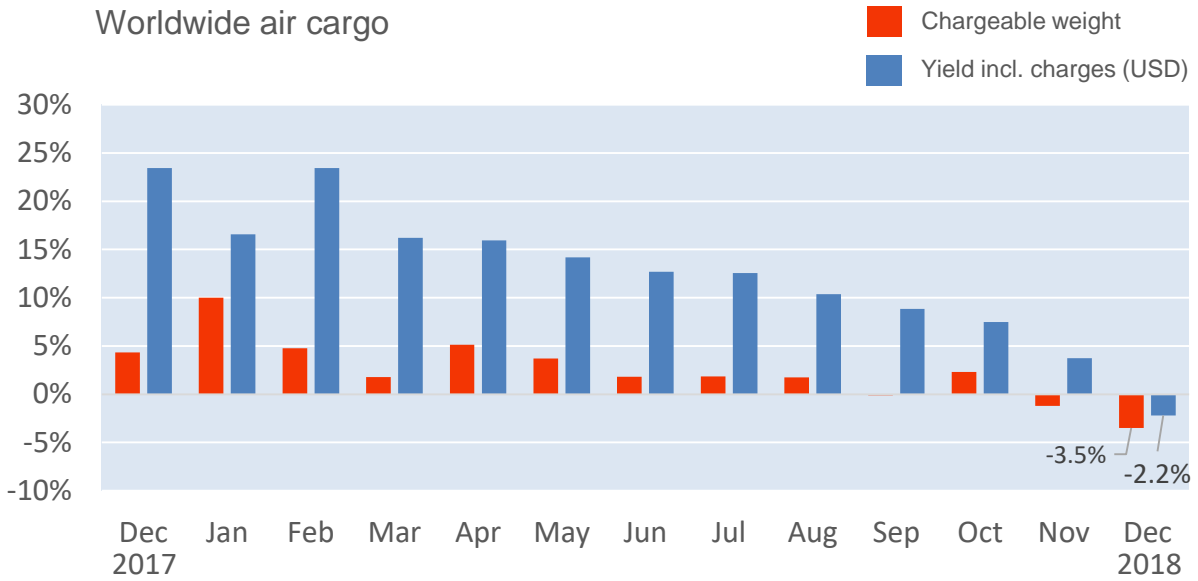
Nov '17 = \$1.53 Nov '18 = \$1.61 Dec '18 = \$1.50

Mumbai to UK



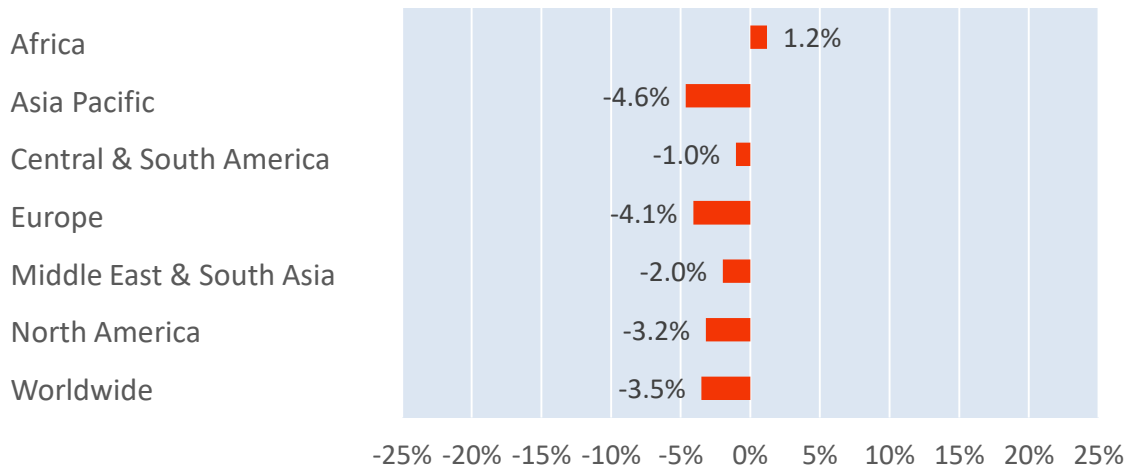
Nov '17 = \$1.62 Nov '18 = \$1.44 Dec '18 = \$1.42

## Monthly Change Year-on-Year - Weight and Yield



## Monthly Change Year-on-Year – Weight per Origin Region

Chargeable weight (December 2018)



## Monthly Change Year-on-Year – Weight per Product Category

Chargeable weight (December 2018)

