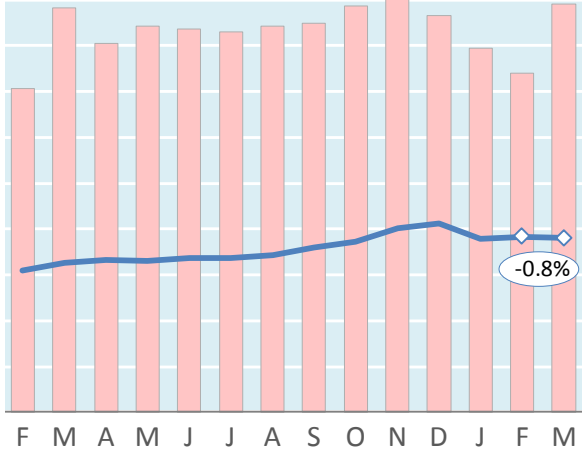


Actual Yields against Volume Development

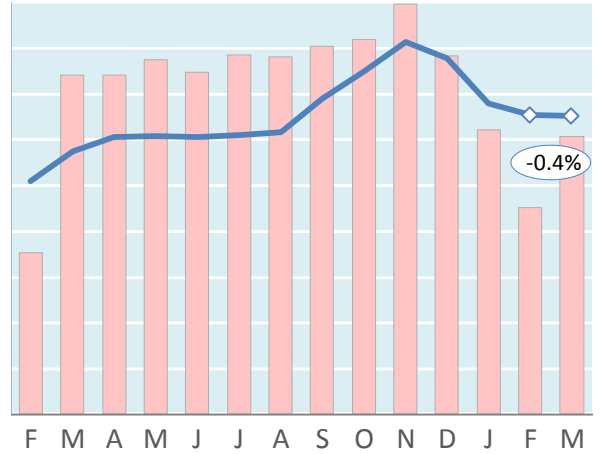
Latest 14 months — Actual yield including charges (in USD) ■ Chargeable weight development

Worldwide



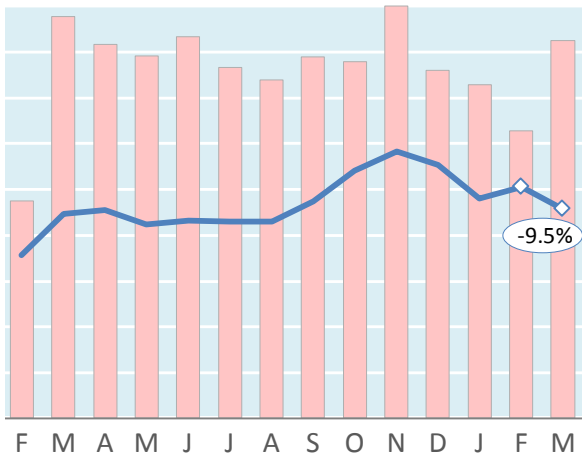
Feb '17 = \$1.55 Feb '18 = \$1.91 Mar '18 = \$1.89

Hong Kong to USA



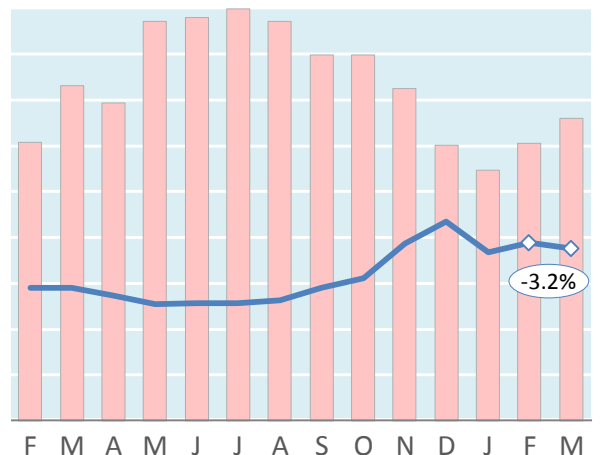
Feb '17 = \$2.54 Feb '18 = \$3.26 Mar '18 = \$3.25

Shanghai to Germany



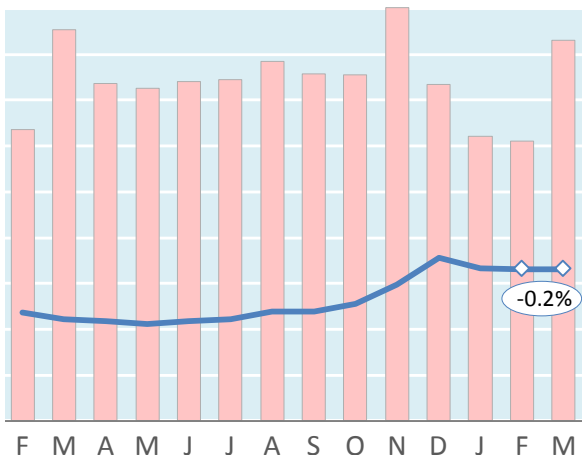
Feb '17 = \$1.78 Feb '18 = \$2.52 Mar '18 = \$2.28

Amsterdam to USA



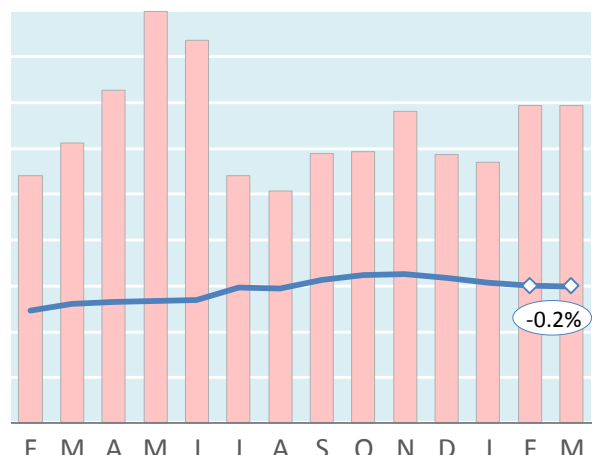
Feb '17 = \$1.44 Feb '18 = \$1.94 Mar '18 = \$1.87

Frankfurt to China



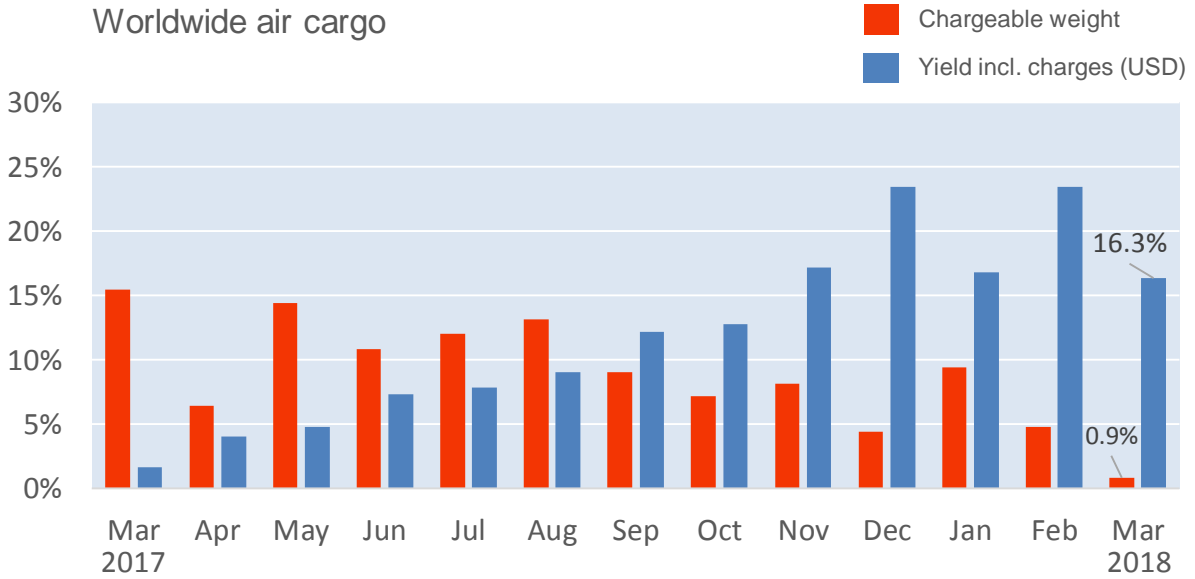
Feb '17 = \$1.18 Feb '18 = \$1.66 Mar '18 = \$1.65

Mumbai to UK



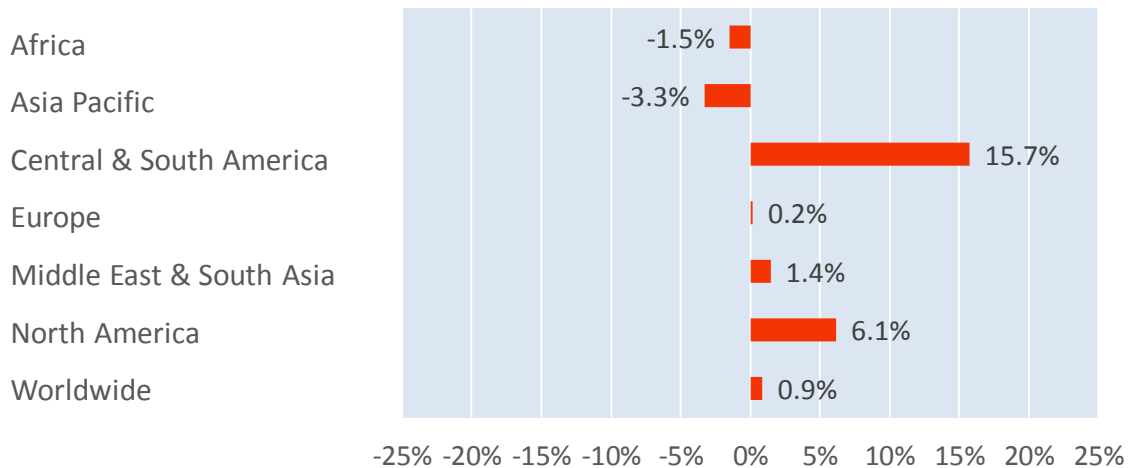
Feb '17 = \$1.23 Feb '18 = \$1.50 Mar '18 = \$1.49

## Monthly Change Year-on-Year - Weight and Yield



## Monthly Change Year-on-Year – Weight per Origin Region

Chargeable weight (Mar 2018)



## Monthly Change Year-on-Year – Weight per Product Category

Chargeable weight (Mar 2018)

