

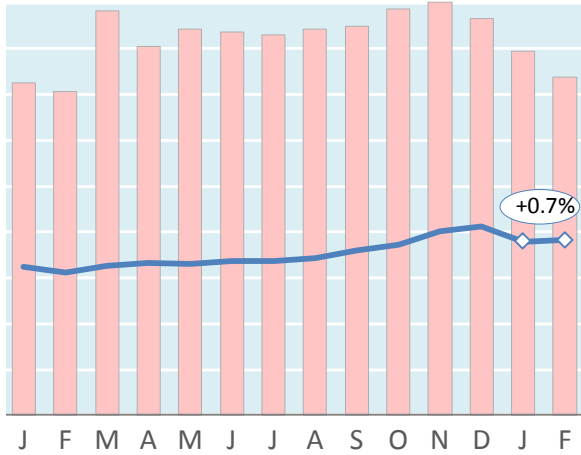
Actual Yields against Volume Development

Latest 14 months

— Actual yield including charges (in USD)

█ Chargeable weight development

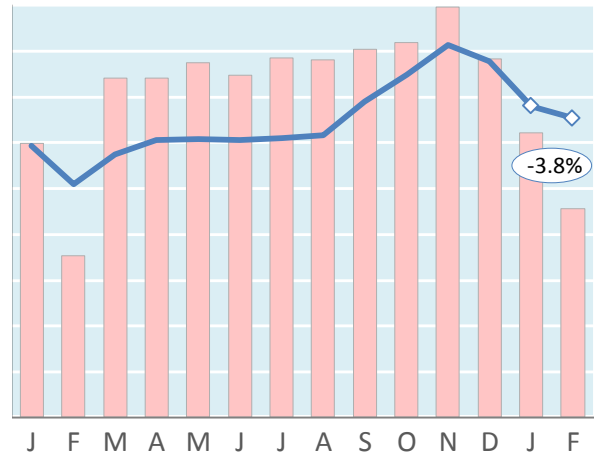
Worldwide



Jan '17 = \$1.62 Jan '18 = \$1.89 Feb '18 = \$1.91

+0.7%

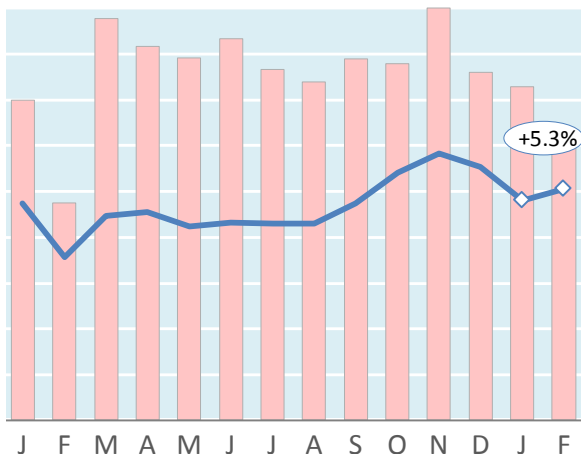
Hong Kong to USA



Jan '17 = \$2.96 Jan '18 = \$3.39 Feb '18 = \$3.26

-3.8%

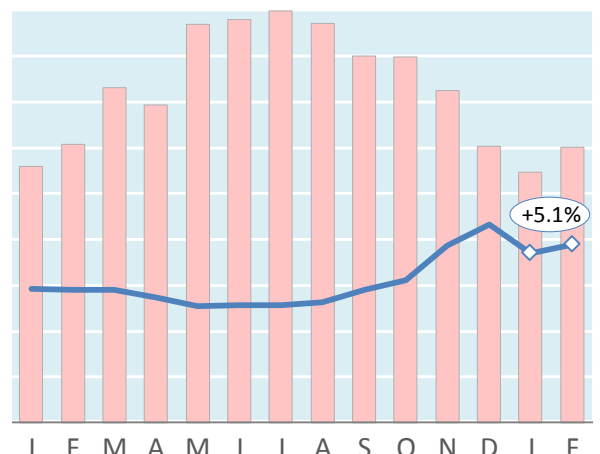
Shanghai to Germany



Jan '17 = \$2.36 Jan '18 = \$2.40 Feb '18 = \$2.52

+5.3%

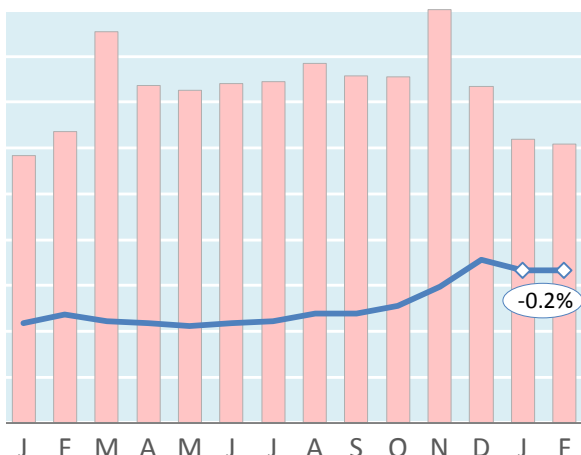
Amsterdam to USA



Jan '17 = \$1.46 Jan '18 = \$1.85 Feb '18 = \$1.94

+5.1%

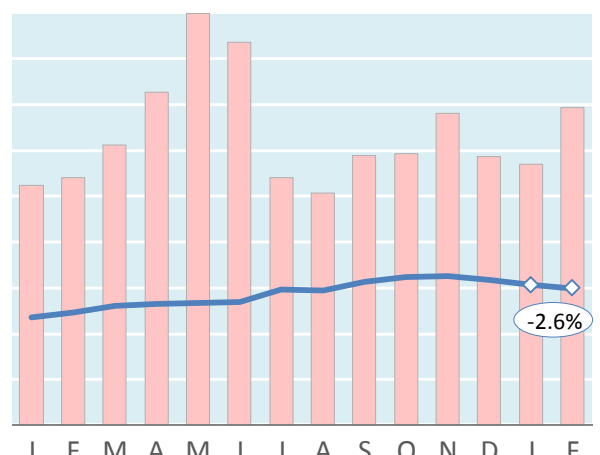
Frankfurt to China



Jan '17 = \$1.09 Jan '18 = \$1.66 Feb '18 = \$1.66

-0.2%

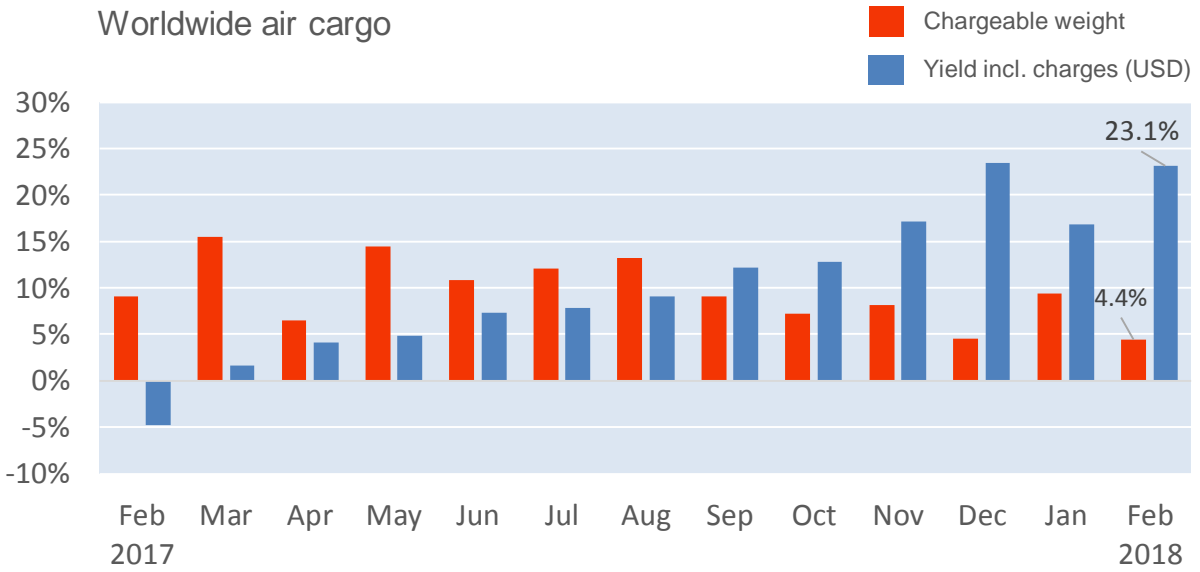
Mumbai to UK



Jan '17 = \$1.18 Jan '18 = \$1.53 Feb '18 = \$1.49

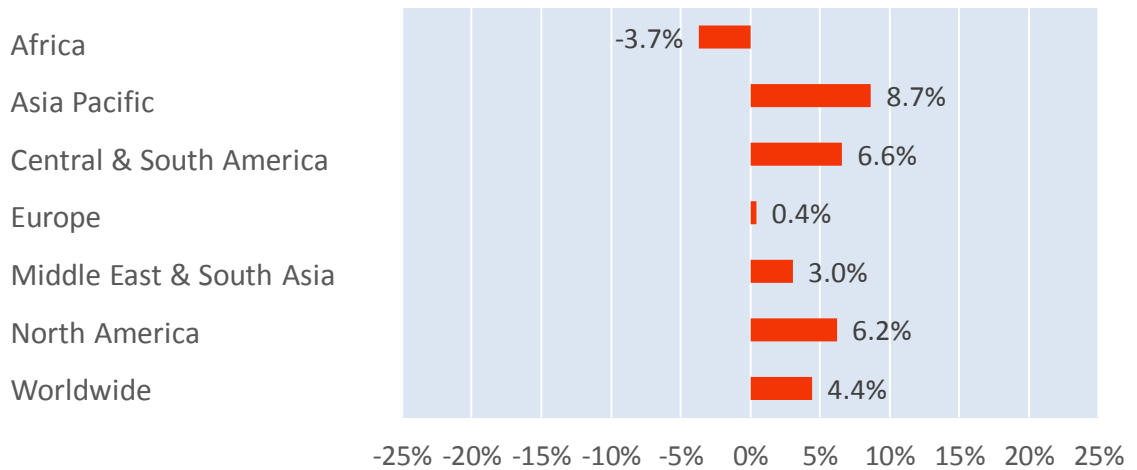
-2.6%

Monthly Change Year-on-Year - Weight and Yield



Monthly Change Year-on-Year – Weight per Origin Region

Chargeable weight (Feb 2018)



Monthly Change Year-on-Year – Weight per Product Category

Chargeable weight (Feb 2018)

